



CENTRAL TEXAS CHAPTER INDEPENDENT ELECTRICAL CONTRACTORS



ELECTRICAL ESTIMATING AND BEYOND

This full-day course covers the principles of commercial estimating. Learn to increase profits on every job. Use take-off forms provided, organize your jobs, learn take-off shorthand, and find hidden costs.

Estimating Course Content

- Introduction to estimating tools
- Blueprints and specifications
- Setting up the estimate
- The steps to a successful bid
- How to identify hidden costs (And then take advantage of them)
- Job breakdown
- Material & labor costing
- Proposals
- Practicetake-off from a blueprint
- Use estimating software to create bid
- Demo of digital take-off (Electronic/digital take-off- Noprints, all on-screen)

Class includes a free copy of the following software from Vision InfoSoft ...

Electrical Bid Manager Demo (Electrical Estimating Software)
 Time & Material Billing Demo
 EPIC Pricing Demo (Electronic Price Information for Contractors)
 (All demos are fully functional for a limited number of entries and time)

All classroom materials will be provided to do take-offs

Course Information

DATE: Wednesday July 25, 2018

TIME: 8:30am to 3:30pm

LOCATION: IEC - Central Texas Chapter
8868 Research Blvd Ste 502
Austin, TX 78758

COST: \$375 For Members / \$450 For Non-Members

Course size is limited. Registrations need to be postmarked or faxed by July 18, 2018

Course Instructor: Brian Hoffelder

Brian Hoffelder is Vision InfoSoft's professional software trainer. He is one of the founders of Vision InfoSoft, provider of estimating, billing and pricing software for electrical and plumbing contractors throughout the country.



Brian combines over two decades of experience in software development, software training and first hand estimating to provide a real-world perspective on the most critical skills required for efficient and profitable bidding.

For more info on Brian, call 1-800-258-7752 or email bhoffelder@visioninfosoft.com

CLASS REGISTRATION FORM

Complete this form and fax or mail it in no later than July 18th Please pay by credit card, check, cash or money order
IEC - Central Texas Chapter 8868 Research Blvd. Ste 502 Austin, TX 78758 Phone: (512) 832-1333 Fax: (512) 832-1883

\$375 Member \$450 Non-Member

NAME: _____ PHONE: _____

COMPANY: _____ FAX: _____

METHOD OF PAYMENT: Check (IEC - Central Texas Chapter) VISA M/C AMEX
(payment must be made prior to start of class)

ACCOUNT NUMBER: _____ EXP. DATE: _____

SIGNATURE: _____ *(Required for invoice or credit card)*